

A Manager...	A Leader...
Administers	Innovates
Is a copy	Is an original
Maintains	Develops
Focuses on systems and structure	Focuses on People
Relies on control	Inspires trust
Has a short term view	Looks from a long perspective
Asks how and when	Asks what and why
Has his eye on the bottom line	Looks to the horizon
Imitates	Originates
Accepts the status quo	Challenges the situation
Is a classic good soldier	Is his own person
Does things right	Does the right thing